

## JD for Delivery Manager Role

<b>Experience</b>	<b>8 – 14 Years</b>
<b>Location</b>	<b>Hyderabad</b>
<b>Role</b>	<b>Delivery Manager</b>
<b>JD:</b>	<b>Pre-Requisites:</b> <ul style="list-style-type: none"><li>• US, Europe Delivery Experience.</li><li>• Sr. Project Management Experience.</li><li>• Excellent Communication skills.</li><li>• People Management.</li><li>• Thorough understanding of delivery process.</li><li>• Customer facing Experience.</li><li>• Manage portfolio of accounts</li><li>• Account mining responsibilities</li><li>• Manage a/c Revenue with quarterly targets</li><li>• Showcase Org Value to customers</li><li>• Manage escalations.</li><li>• Work in a dynamic environment</li><li>• Monitor &amp; Track projects in the accounts</li><li>• Report the portfolio status on regular basis to senior management.</li><li>• Hold regular project reviews with internal &amp; client stakeholders.</li><li>• Identifies opportunities for improving business prospects with the client.</li></ul>